



**You've tasted success. What's next?  
Guiding Entrepreneurs to the next level.**

*You have so many thoughts for growing your company, but who can you speak to—to flesh out and develop these confidential, strategic ideas?*

*You have done a great job leading your organization to this point, but you know you need to develop as a leader. What can you do?*

*Your firm is the best in the industry and you have the business model that will allow you to dominate. What is the best way to grow and how should you finance this growth?*

*You have built a thriving enterprise, but can you keep the growth curve rising?*

*You have led your firm for years but now, you are facing unprecedented challenges from local, national and international competition. What can you do?*

*You are the key decision-maker in the business, but now you want to move to the next stage in life. Who knows enough to run the company and how can I maximize my return?*

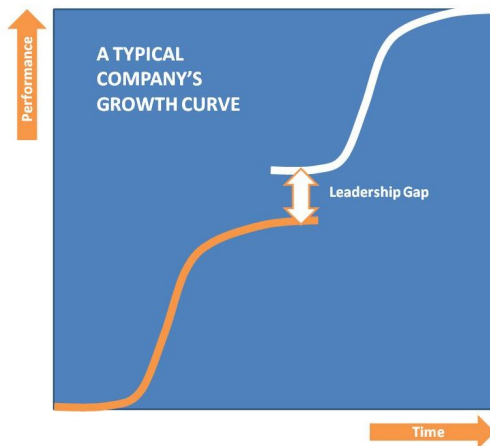
*Your financials show that you are making a profit, but working capital is always tight.*

**NEXT Strategic Advisors will work with you to find the answers to these questions—solving the Leadership Gap.**

NEXT focuses on mid-market, entrepreneurial businesses. Entrepreneurship is the fabric of the Canadian economy and NEXT is committed to helping ensure business success to this sector of the economy.

NEXT works with the leadership teams of turnaround and high growth, mid-market companies to help achieve their corporation's growth potential.

NEXT will tailor a consulting engagement to meet your needs, but here are examples of successful projects.



**Trusted Advisor**—NEXT develops high performance leaders and management teams by focusing on strategic consulting / coaching to strategize, execute, manage and finance growth.

**Succession Strategies**—Many owners are the key cog in the daily operations of the business. As a change in career plans is considered, it can be difficult for the owner to conceive how the business can continue, without their ongoing involvement. NEXT will help the owner develop and execute a plan to develop the organization, so that the business will be self-sustaining, beyond the involvement of the owner/manager and thus, will lead to a superior valuation at the time of sale.

**Transaction Specific**—NEXT has advised on capital structure, financing, acquisitions, strategic sales, company valuations and on management controls and systems. NEXT has been involved in a number of industry roll-ups and distress situations, acting on both the company and investor/lender side.

Contact **Glenn Yonemitsu, Partner**, for a confidential discussion, to find out how NEXT can help your firm.